

FLEXIROAM

MEDIA RELEASE

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FLEXIROAM SIGNS WHITE LABEL RESELLER AGREEMENT WITH MONTY MOBILE

Key highlights:

- Global telecommunications solutions provider Monty Mobile has signed an agreement to be a reseller of Flexiroam's eSIM technology, for a minimum two-year term
- Monty Mobile is an innovative technology and communications solutions platform provider which supplies digital products and services for mobile network operators, enterprises, and service providers across different industries globally
- The agreement is expected to provide a volume of approximately 20,000 eSIM's sold by Monty Mobile in the first year

Flexiroam Limited (ASX: FRX) today announced that it has signed a White Label agreement with leading technology and communications solutions provider, Monty Mobile. Under the agreement, Monty Mobile will become an eSIM reseller, integrating Flexiroam's technology into its current portfolio of eSIM offerings.

The deal will see Flexiroam's eSIM's sold as Monty Mobile's branded product through its eSIM Consumer Platform. The product can also be tailored to a customer's specific needs and sold as a White Label solution to its many service providers across several industries globally. The contract has a term of 2 years, with the first year of the deal expected to provide a volume of approximately 20,000 eSIM's sold.

Flexiroam CEO & Executive Director Marc Barnett said: "We are pleased that Monty Mobile have added Flexiroam to its current portfolio of leading eSIM solutions, allowing us to scale the volume of eSIM's sold. Monty Mobile has a strong global presence and brand recognition operating in over 120 countries, serving over 500 mobile providers which will further promote Flexiroam on an international scale.

"One of our key priorities is to deliver tailored, white-labeled solutions for brands to resell globally, and this agreement provides an opportunity to scale across many different sectors with Monty Mobile operating in a diverse array of industries and geographies. Our sales team is building a strong pipeline of white labeling opportunities with reseller partners across several verticals as demand continues to grow."

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ABOUT FLEXIROAM

Founded in 2011 by Jeffrey Ong, Flexiroam Limited (ASX:FRX) started with a mission to push the boundaries of communications. What began as a solution for travellers needing seamless mobile data at competitive rates, has evolved beyond the consumer travel market.

Flexiroam provides connectivity across any device, in any part of the world for any application. The Company is a superconnector for people and machines globally. Flexiroam's versatile network now spans across 520 network operators in over 200 countries and territories, making it the preferred service for consumers and businesses worldwide.

For further information, please visit <https://www.flexiroam.com/>